

## License Guidelines: LG 1.1.1

## Consultancy

Version: 1.0

Updated on 20.01.2008

<b>Segment</b>	Software
<b>Activity</b>	Consultancy
<b>Description</b>	Companies that provide expert advice to other entities on creating or optimizing a business process, technical and consultative studies, market sizing and customer profiling, technical services and consultancies with respect to IT and applications like Intranet, Internet, and data warehousing to enhance administration and technical performance.
<b>Objective</b>	To provide consulting services in the area of software to other entities.
<b>Requirements</b>	<ol style="list-style-type: none"> <li>1. Compliance with the Licensing Regulations 2003 and Licensing Categories Decision 2008.</li> <li>2. Compliance with the Employment Regulations 2004.</li> </ol>
<b>Permissible Activities</b>	<ol style="list-style-type: none"> <li>1. Engage/endorse with service providers / other consultants outside of the zone in order to provide consulting services to clients</li> <li>2. Creating or optimizing a business process / business model</li> <li>3. Technical and consultative studies</li> <li>4. Market sizing and customer profiling</li> <li>5. Technical services and consultancies with respect to IT and applications like Intranet, Internet, and data warehousing to enhance administration and technical performance.</li> </ol>
<b>Non-permissible activities</b>	<ol style="list-style-type: none"> <li>1. Sponsored staff to work outside the TECOM Zone.</li> <li>2. Import or export any products directly into the UAE market under its own name.</li> <li>3. Enter into contracts for the sale of products into the UAE market.</li> <li>4. Issuing invoices and receiving payments against invoices for sale of goods in the UAE market.</li> </ol>
<b>Special Conditions</b>	<ol style="list-style-type: none"> <li>1. Consultancy licensees will not be allotted a customs code.</li> <li>2. Sponsored staff working outside the TECOM Zone will be subject to clause No. 4.5 of the Employment Regulations 2004.</li> </ol>
<b>Violation of the Guidelines</b>	<ol style="list-style-type: none"> <li>1. Any violation of these Guidelines will subject the Consultancy licensee to penalties as shall be imposed by the Authority. Persistent breach or repetitions may result in suspension and subsequently cancellation of a</li> </ol>

	License.
<b>Definitions</b>	<p>For the purposes of these Guidelines, the following defined terms shall have the meaning assigned to them below:</p> <p><b>Authority:</b> The Dubai Technology and Media Free Zone Authority;</p> <p><b>License:</b> A Consultancy license in TECOM Zone issued pursuant to Licensing Regulations 2003;</p> <p><b>Licensing Categories Decision 2008:</b> The Dubai Technology and Media Free Zone Authority Decision No. 1 of 2008 concerning Licensing Categories for Dubai Internet City, Dubai Media City, Dubai Knowledge Village, Dubai International Academic City, Dubai Outsource Zone, International Media Production Zone, Dubai Studio City, Dubai Biotechnology and Research Park &amp; Energy and Environment Park issued on 02 January 2008, as amended;</p> <p><b>Licensing Regulations 2003:</b> The Dubai Technology and Media Free Zone Licensing Regulations issued in September 2003, as amended;</p> <p><b>Employment Regulations 2004:</b> The Dubai Technology and Media Free Zone Employment regulations issued in March 2004, as amended; and</p> <p><b>TECOM Zone:</b> The Dubai Technology and Media Free Zone established by Law No. 1 of 2000 issued on 29 August 2000, as amended.</p>